



Is It Time

TO TAKE ADVANTAGE OF ECONOMIES OF SCALE?

Photo Credit: Alexandre Dubath

As the largest private operator in the world of fixed-wing aerial firefighting aircraft, Conair is fortunate to be in a position of growth, with a depth of resources to offer government agencies, allowing partners to experience the full advantages of the company's economies of scale when considering enhancing, modernizing, or outsourcing operational support for their fleet of aerial firefighting resources.

CONAIR IS PRODUCING NEW, INNOVATIVE AERIAL FIREFIGHTING AIRCRAFT

The Q400AT is the most recent and most advanced airtanker in the world, providing a fast, fuel efficient and flexible solution to customers looking to modernize their fleet. The company has modified six Q400 aircraft into airtankers, providing five to the French Government with three more on order, plus one to the Conair fleet, scheduled to operate its first season in North America this year after completing its first bushfire season in Australia at the end of 2020. The modification period has shortened, a result of improved efficiencies in both production and product. In addition, the aircraft has strong support from the Original Equipment Manufacturer (OEM), de Havilland, ensuring the aerial firefighter remains operational for years to come.

CONAIR OFFERS A LARGE, BALANCED, FIXED-WING FLEET

The diverse fleet of over 70 aircraft provides governments the ability to command a full aerial response on wildfires, including Bird Dogs, from which agency Air Attack Officers strategize the attack; land-based airtankers, creating fire lines around the perimeter; and amphibious aircraft, including 23 Air Tractor Fire Boss aircraft and 4 Viking CL415 aircraft, making Conair the largest private operator in the world. As a result of the large inventory, Conair has the ability to replace aircraft that is pulled into maintenance with spares, ensuring strong operational support during fire season.

CONAIR HAS OVER 400 SPECIALIZED TEAM MEMBERS

The skill, experience and dedication of the Conair team serves to support the operation as a whole, from purchasing and planning through to aircraft maintenance engineers and pilots. Crews are specialized in each aircraft type including all modifications related to aerial firefighting. Maintenance is provided from the corporate hangars in British Columbia and from the US subsidiary Aero-Flite in Spokane, with crews travelling to remote bases around the world during fire seasons. Many team members have been with the company for decades, growing their skill set while working both with Conair's fleet and government fleets, including Alberta's fleet of CL215Ts which Conair has operationally supported for over two decades. Government customers benefit from the longevity and expertise of the Conair team, there to support agencies 24/7 during fire season.

CONAIR INVESTS IN LOOKING FOR WAYS TO IMPROVE

As a large employer, the company has the opportunity to partner with top educational facilities for academic studies or to attract top talent. As a private company, Conair has the ability to adopt new technologies, such as Ramco's Mechanic Anywhere App, or allocate funding towards innovative designs that improve safety, performance and value, such as the state-of-the-art aviation battery charging station, the modified Air Tractor Fire Boss scoop, and the Garmin G940 installation in the Bird Dogs. And as an industry leader for over 50 years, Conair has the opportunity to attract investors to assist in funding large-scale projects. Governments who have limited ability to plan for long-term investments or adopt new processes quickly, can benefit from Conair's progressive approach of continually striving to be better.

Photo Credit: Melissa Kimsey



CONAIR HAS CREATED AN AERIAL FIREFIGHTING TRAINING + TACTICS CENTRE

The Avro RJ85 and Air Tractor Wipaire Fire Boss AT-802 simulators provide pilots with a virtual training platform that offers true-to-life flight scenarios, including firefighting missions. A key advantage of the simulators is the pilot's ability to practice drops in complex, and often unpredictable, conditions. In addition, pilots have the opportunity to exercise emergency

procedures within a safe setting that eliminates the risk to both the pilot and the aircraft. The location of the centre in Abbotsford, British Columbia, ensures pilots can stay closer to home for training. By partnering with Conair, agencies benefit from the best trained pilots within the industry without having to construct or manage their own training programs.





Photo Credit: Alexandre Dubois

CONAIR VALUES CANADIAN PARTNERS

The company is proudly Canadian, having partnered with Canadian governments for over 50 years. Their head office is in Canada, employing hundreds of team members. And they support Canadian suppliers, working with Canadian aircraft manufactured by de Havilland and Viking, with engines powered by Pratt & Whitney.

Looking into the future,
Conair envisions supporting
agencies around the globe to
protect our world.